

Aryaman Kapoor

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EDUCATION

Bachelor of Science in Business Administration

January 2022 - Present

San Jose State University

San Jose, California

Major: Management Information Systems

GPA: 3.79/4.0

President's Scholar - Awarded the President's Scholar for completing the Spring 2022 semester with a GPA of 4.0.

Associate in Science - Transfer (A.S.-T) in Business Administration

September 2019 - December 2021

De Anza College

Cupertino, California

Major: Business Administration

GPA: 3.74/4.0

Dean's List - Made the Dean's List in six quarters for maintaining good academic standing.

COURSEWORK

- **Systems Analysis and Design** - Planned and designed an interactive webpage that connects educators to children in disadvantaged regions while taking into account all functional and non-functional requirements as part of a class project.
- **Database Management** - While working on class projects, gained a deeper understanding of how data management and data manipulation software effectively generate useful and accurate reports with the help of Structured Query Language.
- **Programming** - Used Python to create and implement an effective online checkout system for an e-commerce website as part of a class project.

WORK EXPERIENCE

Leadership Development Intern

July 2022 - December 2022

RippleMatch

San Jose, California (Remote)

- Led growth strategies to increase activated sign-ups among college students on campus.
- Increase outreach on campus through social media platforms and one-on-one interactions.

Business Development Representative

June 2019 - August 2019

Maya Imports

San Jose, California

- Shadowed the co-founder in sales development efforts to increase outreach across multiple stores including walk-in visits and cold calls, and successfully increased clientele.
- Learned the insider recipe to develop client relationships and partner with a pipeline of local businesses in the Greater San Jose Area.
- Studied and analyzed income statements to bring forth cost-effective strategies.

Teaching Assistant

April 2018 - June 2018

YMCA Orphanage

Mumbai, India

- Designed and hosted sessions on career aspirations and time management for children.
- Taught the English language and grammar skills to 20 Hindi-speaking students between the age of 12-14 years.

TECHNICAL SKILLS

- Microsoft Office - Word, Powerpoint, Excel
- Google Workspace
- Adobe Acrobat
- Python
- Tableau