

Alexis Sagcal

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PURPOSE

Aspiring business professional with a passion for growth and innovation. Skilled in operations management, product research, and business strategy with hands-on experience in leading cross-functional teams, fostering community engagement, and delivering impactful business results. Seeking to leverage my strategic thinking and problem-solving abilities in business and technology roles.

EDUCATION

San Jose State University – GPA: **3.84**

San Jose, CA

Bachelor's of Science in Business Administration, Management Information Systems

December 2025

Relevant Coursework: Intro to Programming (Python), Database Management(SQL), Operations Management

LEADERSHIP & WORK EXPERIENCE

Adobe

San Jose, CA

SJSU Student Ambassador

April 2024 – Present

- Promote Adobe's creative tools and solutions to students, enhancing brand presence on campus and generating 250+ student leads.
- Collaborate with campus organizations and Adobe teams to align outreach strategies and business goals.

Panda Restaurant Group

Rosemead, CA

Area Coach of Operations

November 2022 – November 2023

- Working with cross-functional teams to ensure the successful operations of 9 PX locations with an annual sales portfolio exceeding \$25 million through strategic management.
- Optimized processes by identifying operational bottlenecks and coordinated with stakeholders and business partners initiate a project with specific focus on innovation and incorporating new technology, increasing efficiency by 15%.
- Launched the PX Rewards program in collaboration with the marketing department, achieving 30,000+ enrollments within the first month, boosting customer loyalty.

Training Leader

July 2022 – November 2022

- Created a mentorship program to support manager skill-building and professional development, leading to 5 promotions.
- Led the region in food safety and zero-defect projects, successfully implementing new protocols that reduced incidents by 30%.

General Manager

August 2019 – July 2022

- Maintained a guest satisfaction of 95% and achieved 100% compliance in food safety and standards.
- Develops budgets to meet financial targets, implementing cost-saving initiatives that contribute to a remarkable increase in overall store sales from 1.5 million to 3 million PSA.

ACADEMIC PROJECTS

SmokeShield Project

Summer 2024

- Led the research and design of a compact vape sensor, applying value analysis to optimize functionality, cost and user experience.
- Managed the project from concept to prototype, including probabilistic demand forecasting and safety stock planning to ensure efficient inventory management.

AI Workforce Management Project

Fall 2023

- Directed a team in researching and delivering AI-software solutions, focusing on strategic business applications and data - driven insights.
- Analyzed industry opportunities for workforce management, conducted cost-saving assessments and provided strategic consulting on strategy and implementation.

SKILLS, ACTIVITIES & INTERESTS

Languages: English and Tagalog

Technical Skills: Python, SQL, Power BI, Microsoft Office, G-Suite, Adobe Creative Cloud

Skills: Project Management, Product Strategy & Development, Business & Sales, Data Analytics, Customer Relationship Management (CRMs), Budgeting and Financial Analysis, Team Leadership, Adaptability and Flexibility, Social Media Marketing, Brand Promotion, Negotiation Skills, Time Management, Problem Solving, Presentations