Anthony Trujillo
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EDUCATION
Bachelor of Science in Business, Management Information Systems , Busniess   August 2022
Administration
San Jose State University, San Jose

Associate of Science in Business, Busniess Administration   August 2018 - May 2022
Evergreen Valley College, San Jose

COURSE PROJECTS
Sales Forces   August 2022 - December 2022
- Identify target market and potential customers
- Review and adjust sales force strategy as needed to achieve sales objectives
- Data Management systems provide a centralized platform for storing and managing customer data, sales forecasts, and performance metrics

Networking & Data Communications   August 2023 - December 2023
- Fundamental conceptual , networking principles based on layered network models such as OSI & TCP/IP
- Identify and describe major standards of each network layer
- Analyze changes in technology with a focus on anticipating trends in new technology
- Familiar with different types of network circuits and media
- Familiar with best practices and performance management techniques of different types of networks

Introduction to Business programing   August 2023 - December 2023
- Employed Python programming (Loops, Breaching, file access, and error handling) and teamwork skills to develop a notebook based project to access and analyze data from the web

Fundamental of management information system   January 2024 - Present
- Leveraged Google Collab and Python data analytics libraries to examine 10,000 sales records and make value added business recommendations
- Designed Ai- powered solution for a social problem and developed a pitch presentation for industry professionals

WORK EXPERIENCE
Crew Member, Chipotle Mexican Grill, San Jose, CA   October 2018 - February 2021
- Train new employees on food preparation, customer service, and safety standards to equip with necessary skills to perform duties and provide exceptional customer service.
- Sold 2,000 burgers in one day brought more money to company .

Crew Member, In-N-Out Burger, San Jose, CA   March 2021
- Refined multitasking abilities and ability to work under high pressure situation such as dinner and lunch rush.
- Salesmanship: In-N-Out Burger are encouraged to promote company's menu items and upsell customers to increase sales, so experience in salesmanship is beneficial.

SKILLS
- Problem solving skills, critical thinking skills, flexibility, communication skills, teamwork, organization skills

COMPUTER SKILLS
- Proficiency in Google Work space (formerly known as G Suite) applications, including Google Docs, Sheets, Slides, and Forms
- Programming Languages: Python