

Bryan Ham

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OBJECTIVE: Third year Finance student seeking client-services opportunities.

EDUCATION

B.S. in Business Administration, Finance; Minor in Asian American Studies Expected Graduation: May 2025
San Jose State University, San Jose, CA, GPA 4.0, President's Scholar for 4 semesters

Relevant Coursework: Leadership and Innovation, Financial Accounting, Managerial Accounting, Python, SQL

WORK EXPERIENCE

Commercial Real Estate Intern, Project Destined 05/2023-08/2023

- Evaluated live commercial real estate deal involving acquisition of multifamily asset in Los Angeles, CA
- Prepared and presented multiple investment memos for real estate professionals from Marcus & Millichap, Greystar, Bellwether, and other firms
- Built cash-flow projections and sensitivity analysis models with various growth rates, holding periods, and exit cap rates by working with Marcus & Millichap mentors

Team Leader, Galileo Learning, Cupertino, CA 05/2022-08/2022

- Mentored, educated, and supervised attendees aged 6-13 in STEM, articulated learning outcomes to groups of 20 in day-camp environment, maintained quality customer experience
- Upheld diversity and equity standards, collaborated with camp directors to thoroughly perform conflict-resolution procedures, adapted to accommodation requests of parents and guardians to heighten client satisfaction
- Interacted with wide range of candid perspectives, acquired transferrable leadership and communication skills

EXTRACURRICULAR EXPERIENCE

Case Competition Winner, SJCG Interorganizational Case Competition, SJSU 05/2023

- Placed first in school-wide, PwC-sponsored case competition alongside two teammates
- Presented solutions for the smart appliance industry, demonstrated fundamental understanding of Market Analysis and Differentiation, E-Commerce Transformations, and Direct-to-Consumer business models

Junior Analyst, Financial Navigator Student Run Investment Fund, SJSU 01/2023-05/2023

- Performed fundamental analysis of high market-cap, S&P 500 Consumer Staples, Real Estate, and Financials sector stocks alongside team of 4
- Constructed DuPont and DCF valuation models in Excel to pitch buy, hold, and sell recommendations for portfolio with 100k AUM

VP of Operations, Financial Management Association, SJSU 06/2022-05/2023

- Liaised with corporate representatives, alumni, and industry professionals to organize weekly professional development and networking events for 75+ paid members
- Boosted member engagement with club-wide stock simulation competition, increased membership by tabling
- Refined professional and interpersonal networking skills

PROJECTS

Spotify API Music Category Comparison, SJSU 03/2023-05/2023

- Utilized Python and Spotify API (Spotipy) to retrieve and analyze data from user-selected music attributes
- Generated comparisons between sets of music categories, playlists, and tracks; visualized important takeaways with Matplotlib and Seaborn modules; gained fundamental exposure to coding-based data and trend analysis

Reverse Vending Machines, SJSU 08/2021-11/2021

- Led team of 5 to create business plan about integrating Reverse Vending Machines into San Jose, presented proposal to prominent Bay Area environmental researchers and advocates
- Applied Design Thinking, Agile, and Value Delivery System strategies in real-world context; conducted 6 targeted interviews to gauge feasibility, understand comprehensive impact, and generate financial projections
- Emphasized stakeholder interests, market research, value propositions and delivery systems, and timely innovation while practicing industry-standard project management techniques

ACTIVITIES:

- Member, San Jose State University Beta Alpha Psi, 08/23-Present

AWARDS:

- Lucas College of Business Carolyn B. Hayes Scholarship, 05/23
- SJSU President's Scholar Award, 12/21, 05/22, 12/22, 05/23
- Lucas College of Business Leadership & Career Certificate, 05/22

SKILLS: Microsoft Excel, Word, PowerPoint, Outlook, Canva