

# Donovan Mayer

San Jose, CA 95112  
[little.intox@gmail.com](mailto:little.intox@gmail.com)  
+1 925 353 8895

## Work Experience

---

### **Material Handler**

RK Logistics - Fremont, CA  
May 2022 to Present

I've been with RK Logistics for three months and have mastered every receiving-side role. Emails, extensive conversation, and coming up with alternative compromises are all things I deal with. I spend the majority of my time at the dock and deal with a lot of systematic and organizing tasks.

### **Project Engineer**

Bloom Energy - Fremont, CA  
March 2022 to June 2022

I worked as a project engineer at Bloomenergy, where I developed a solar energy panel out of multiple products and steps. I worked swing shifts from 6 p.m. to 6 a.m., continuously on my feet organizing and building. The corporation trusted me, and I was able to grasp the projects I was given.

### **Retail Merchandiser**

Total Wine & More - Pleasanton, CA  
September 2020 to June 2021

#### PROFESSIONAL SUMMARY

Merchandiser with 3 years of experience converting window shoppers into prospects. Drive branding and sales objectives while maximizing profitability. Develop complete merchandising picture for sales. Set direction for product presentations across all store formats.

#### SKILLS

I've learned and continue to learn the following skills:

Communication: I've worked in a variety of fields that require me to communicate with people and provide assistance.

I enjoy staying active and putting my best into whatever I do, so I have no excuses for why something didn't work.

Working hard is one of the reasons I enjoy grinding. I appreciate physical labor and am capable of dealing with it because I play football and deal with a lot of moving and lifting as a receiver.

While juggling school and football, I've worked three full-time jobs and two part-time jobs. I've worked in two merchandising jobs and as a receiver. I've had to manage and sell merchandise in both of my merchandising positions. Working as a merchandiser taught me a lot about dealing with customers and addressing problems. Working as a receiver required me to organize and lift. My previous profession required a lot of physical labor, so dealing with physical tasks and communicating is second nature to me.

## Education

---

### **Bachelor's in Business**

San Jose State University - San Jose, CA  
January 2020 to Present

## Skills

---

- Merchandising
- Retail Sales
- Sales
- Marketing
- Inventory Control
- Organizational Skills