

# Frederick Thandi

Manteca, Ca | <https://www.linkedin.com/in/frederickthandi/> | 209-601-3226 | [fthandi@gmail.com](mailto:fthandi@gmail.com)

## SUMMARY

---

Determined Junior seeking to apply my technical skills and knowledge through the IT internship. With my knowledge and experience with Internet and Software products, management of network infrastructures and passion for technology, I can generate the desired results whether in a self-directed or team environment. I am very willing to learn as well as receive critical feedback so I can position myself to master emerging and evolving technologies.

## WORK EXPERIENCE

---

### Royal Events and Decor

Tracy, CA

Event Planning and Sales

June 2021 – February 2023

- Effectively negotiated short-term contracts with clients, increasing revenue by 15%
- Handled packages received, ordered equipment online and arranged for transport of items
- Used multiple sales aspects such as created invoices, attended clientele meetings, and dealt with rental agreements

### Chaine AI

San Jose, CA

Sales and Marketing Internship

September 2017 – January 2018

- Used HubSpot CRM to manage and organize client database
- Successfully onboarded clients onto our SaaS tracking system for trial periods and monthly paid subscriptions
- Worked closely with business development teams on various tasks such as cold calling and email outreach to identify warm leads

## EDUCATION

---

### San Jose State University (SJSU)

San Jose, CA

BS in Management Information Systems,  
Minor in International Business (GPA: 3.4)

Present – Est. December 2025

### De Anza Community College

Cupertino, CA

Business Administration with a concentration  
in MIS (GPA: 3.47)

June 2022 – December 2023

**Certifications:** Google IT Support Professional Certification

### Awards

- Dean's List (Fall 2022, Winter 2023, Spring 2023, Summer 2023, Fall 2023)
- Varsity High School Men's Basketball Most Improved Player

## SKILLS

---

- Programming (Visual Studio IDE, Visual Basic.NET)
- Technical knowledge (Computer operating systems, Network infrastructure, Troubleshooting)
- Microsoft Office (Excel, PowerPoint, OneDrive, Word) | CRM HubSpot | G-Suite (Gmail, Slides, Sheets, Docs)

