

Jonathan Le

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Education

San Jose State University (San Jose, California) January 2023 - December 2024 (expected date)

Bachelor of Science

3.9 GPA

De Anza College (Cupertino, California) September 2020 - December 2022

Associate in Science for Transfer (AS-T) 2.0

3.7 GPA

Experience

Retail Sales Associate: Target (San Jose, California)

November 2020 - January 2022

- Exceeded daily sales goals, resulting in a 10% increase in overall revenue during the holiday season
- Demonstrated exceptional customer service skills, receiving an average of 4.8 out of 5 stars in customer satisfaction surveys
- Trained and mentored 2 new employees on best practices for inventory management and order fulfillment, resulting in a 30% decrease in errors and a 20% increase in efficiency

Election Intern: Anthony Phan (Milpitas, California)

September 2016 - December 2016

- Developed and executed a comprehensive advertising plan, resulting in a 20% increase in social media engagement and a 15% increase in campaign donations
- Collaborated with a team of 5 interns, delegating tasks and managing schedules to ensure all goals were met on time and within budget
- Conducted phone banking and canvassing activities, reaching over 500 potential voters and helping to secure the councilman's election by a margin of 10%

Volunteer

Cabin Leader: Walden West (Saratoga, California)

September 2019 - October 2019

- Led daily team-building activities, resulting in a 25% increase in student engagement and satisfaction with the camp experience
- Developed and implemented safety protocols within cabin, reducing the number of accidents and injuries by 50% compared to the previous year
- Coordinated with staff to address individual student needs and preferences resulting in a 95% satisfaction rate among parents and guardians

