

Kol Nguyen-Church

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EDUCATION

San Jose State University August 2023 - Present
Bachelor of Science, Business Administration, Management Information Systems GPA: 4.00 / 4.00

- Management Information Systems Association

San Jose City College August 2020 - May 2023
Associate of Science- Mathematics - Transfer GPA: 3.85/ 4.00

- Dean's List | Track and Field | Vietnamese Student Association

Relevant Coursework: System Analysis and Design, Managerial Accounting, Macroeconomics, Microeconomics, Statistics, Written Communication: Business, Principles of Marketing, Python Programming, Java Programming

PROFESSIONAL EXPERIENCE

DAYoder Commercial Real Estate Services | *Agent* | San Jose, CA September 2022 - February 2024

- Efficiently guided clients through \$5,000,000 worth of commercial real estate transactions in one year
- Implemented a CRM increasing frequency of agent to client interactions by 150% across all agents in the firm
- Listed and managed multiple property listings, totaling 26,000 square feet in 2023, including conducting market analysis, developing strategic marketing plans, and utilizing various platforms for property promotion

KM Creative and Technical Consulting | *Founder* | San Jose, CA April 2021 - Present

- Created and manages websites, SEO, and social media advertisement for 3 different small businesses leading to an increased online exposure by 30% for all clients
- Engaged with clients to create advertisements and marketing aligned with and enhancing the brand identity
- Built innovative technical solutions for companies with unique business models

Driven Academics: Cars for Christmas | *Advisory Board Member* | San Jose, CA October 2019 - October 2022

- Developed a non-profit organization dedicated to helping disadvantaged families in the Bay Area by providing crucial education services such as tutoring, transportation, and scholarship
- Generated revenue through GoFundMe and donor outreach to facilitate \$100,000 in donations in 5 years
- Organized charity events, drawing in 250+ donors and \$10,000+ in donations to fund long-term objectives
- Collaborated on future cash flow projections surrounding donation goals, event budgets, and marketing costs

Kingsbarn Real Estate Capital | *Northern California Intern* | San Jose, CA June 2022 - September 2022

- Worked on coordination between Delaware Statutory Trusts investments and 1031 exchanges, helping clients understand the advantages of using the framework of a 1031 exchange
- Provided administrative support, including data entry, file management, and document preparation
- Acquired proficiency with real estate laws and contract procedures to ensure all adhered to legal requirements
- Worked closely with a team of real estate professionals, including agents, brokers, and DST specialists, to gain insights into various roles within the real estate industry

SKILLS

Applications: Microsoft Office (Excel, PowerPoint, Word, Visio) | Adobe Acrobat | Google Apps

Tools: Salesforce | Hubspot | Costar/Loopnet | Amazon Web Services | Jira | Figma | Notion | Tableau | Canva

INTERESTS & ACTIVITIES

Weight Lifting | Running | Surfing | Cooking | Sewing | Fashion