

Elyas Rasti

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Professional Summary

Willing to relocate to: San Jose, CA - Milpitas, CA - Fremont, CA
Authorized to work in the US for any employer

Work Experience

Business Owner/Operator

Moe's Mobile Brake Repair-San Jose, CA
August 2020 to Present

<https://goo.gl/maps/EKeSa3s5kigWDSE4A>

This is my personal business that I've been running for the past 5 years, through this business I've learned how to manage leads, interact with customers in a friendly manner, marketing, and operating a small business. I manage such great reviews because of my interpersonal skills and ability to create rapport with customers while keeping them informed and happy with the service and price I deliver.

Sales Team Lead

Solfinity-San Jose, CA
February 2023 to December 2023

As a Sales Team Lead at Solfinity Power, I drive business growth by leading our sales team to achieve goals, managing employee performance, collaborating to optimize processes, and closing high-value deals in the solar energy sector. Am familiar with CRM technology and can leverage AI to heighten professionalism

Tesla Service Technician

Tesla-Santa Clara, CA
October 2022 to January 2023

As a Tesla Service Technician, I was responsible for providing exceptional customer service while performing maintenance and repairs on Tesla vehicles. My duties included working on cars, doing tire changes, and interacting with customers to ensure their satisfaction. I have a strong ability to understand and address customer needs and concerns, and I am comfortable working in a fast-paced, high-pressure environment.

I also have experience with service advisors, their job responsibilities and their process as I was 10 feet away from them in the service bays and I helped them with customers during rush hours.

Battery Technician

EoCell, Inc.-San Jose, CA
January 2022 to August 2022

- Involved in every step of the lithium battery production process, from slurry mixing and electrode coating to calendaring, stamping, cleaning, assembly, cycling, and testing.
- Perform various laboratory tests to ensure the quality and performance of the batteries.
- Collaborate with team members to improve production processes and resolve issues.

- Ensure compliance with safety regulations and protocols.

Prius Battery Repair-San Leandro, CA
December 2017 to May 2022

Family owned business where I learned to disassemble, diagnose, and repair the hybrid batteries in the Toyota Prius.

Vehicle Acquisition Specialist

Elite auto center-San Diego, CA
June 2021 to December 2021

As a Vehicle Acquisition Specialist based in the Bay Area, I sourced, inspected, and purchased vehicles for a dealership in San Diego. I identified suitable cars, negotiated purchase prices, conducted inspections for quality assurance, and arranged transportation to the dealership. This role required market savvy, keen negotiation skills, and a deep understanding of vehicle value.

Door Dasher

DoorDash-San Jose, CA
August 2020 to June 2021

Mechanic's Apprentice

A&B auto repair-San Leandro, CA
November 2015 to June 2016

Education

Management Information Systems

San Jose State University - San Jose, CA, US
September 2020 to Present

Saba Academy - San Jose, CA, US
September 2016 to June 2020

Skills

- Digitization
- Packaging (2 years)
- SolidWorks
- Brake Repair
- Data Entry (3 years)
- Hybrid battery repair (3 years)
- Customer service (4 years)
- Solder
- Vehicle Maintenance
- Mechanical Knowledge
- Delivery Driver Experience
- Automotive Repair

- Mechanic Experience

Certifications and Licenses

Motorcycle License

Driver's License