

Rachel Oh

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EDUCATION

B.S. Business Administration/Management Information Systems

Jun 2026

San José State University

3.97 GPA

- President's Scholar (2022)
- Activities: Speech and Debate Team, Management Information Systems Association, Reserved Officer Training Corps
- Relevant Courses Taken: Intro to Python, Special Events Management, Financial Accounting, Excel Tools

EXPERIENCE

Army Cadet

Aug 2022 - Present

Army Reserve Officer Training Corps (ROTC)

- Engaged in field training exercises, demonstrating mental agility, problem-solving prowess, and strong interpersonal skills in the execution of complex missions within dynamic environments.
- Developed proficiency in team management within tactical operations, fostering personal and community growth.
- Earned recognition for an 'eagerness-to-learn' mindset and proactive approach within just two months of joining the program.

Concessions Operations Manager, Internship

Jan 2023 - Feb 2023

Pebble Beach Company

- Led and coordinated 100 volunteers from the Veterans Transition Center to provide exceptional service to over 190,000 attendees at the AT&T Pebble Beach Pro-Am Golf Tournament.
- Successfully managed concession logistics and implemented real-time improvements based on daily feedback.
- Demonstrated adaptability in handling unexpected customer rushes and challenging weather conditions, including 20+ mph winds and heavy rain, while maintaining team cohesion.
- Contributed significantly to the company's revenue growth, achieving a 15% YoY sales increase, resulting in total sales of \$4 million.
- Earned accolades for leadership from a diverse volunteer group, including military veterans and federal agency workers.

PROJECTS

Founder

May 2020 - Jan 2022

Blankie Books

- Established and managed an online community organization promoting child literacy and social skills during the pandemic.
- Trained and directed 30 student volunteers in social media marketing, UI/UX design, and event planning.
- Streamlined operations and project execution, resulting in participation from over 250 families across the Bay Area and partnership with Palo Alto Academy Bilingual Montessori.
- Recognized with two local scholarships for exceptional community commitment.

AWARDS

Warrior Spirit Award

Aug 2023

Financial Command Services

Awarded to 1 out of approximately 300 cadets, for best demonstrating the leadership traits necessary to encourage teamwork, improve unit cohesion, and reinforce mission accomplishment.

Second Runner-Up Speaker

Dec 2022

SpeakFest, San José State University

Achieved 3rd out of 46 teams in my first participation in the bi-annual parliamentary-style debate competition. Demonstrated strong reasoning, research, refutation, and speaking skills.