# **RAMIRO MORAN**

WORK EXPERIENCE

# **ABOUT ME**

A dedicated student searching for opportunities to implement the skills learned from courses in real-life business scenarios to contribute to corporate objectives. Passionate to collaborate with experienced professionals and gain new insight in the tech industry.

## EDUCATION

San Jose State

Aug 2022 - May 2023

Associate's Degree In

Aug 2019 - May 2022

Aug 2019 - May 2022

• SWOT Analysis

• Leadership

• Organizing

• Google/Microsoft Suite • Technical Support

Associate's Degree In

**Business Adminstration** 

Systems

**Economics** 

SKILLS

• Python

**Management Information** 

Philz Coffee Event Coordinator

- 9/2022-Present
- Propose effective layouts for events and coordinate all staff, event logistics, and internal/external communication functions.

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- Work closely with clients to understand their needs and develop customized event plans.
- Manage all aspects of event planning, including budgeting, vendor selection, timeline management, and on-site coordination.

#### Lovers Peak

Social Media Director

- Implemented a successful social media strategy resulting in a 20% increase in followers and engagements across all platforms.
- Used Photoshop to create compelling visualizations that regularly brought in 30k interactions every month.
- Tracked and analyzed social media metrics to inform strategy and optimize performance.

### **Roots Lending and Real-Estate Group**

10/2021-06/2022

- Real Estate Assistant/Admin Assistant
  - Produced accurate office files in a well-organized manner.
  - Communicated between banks, clients, and lenders.
  - Oversaw professional calendars and coordinated appointments.
  - Assist loan officers to review, process, and close real estate mortgage loans in a timely manner.
  - Collect information on new loans to prepare comprehensive reports for loan officers.

#### Wise Music

Sales Associate/Inventory Management

- Developed a thorough knowledge of instrument equipment and brands, and offered assistance to customers.
- Forecasted supply and demand requirements to ensure stock availability.
- Maintained financial records to track the property of all transactions.
- Gathered information from previous purchases in order to identify what was selling and what wasn't.

# RELEVANT COURSEWORK

• Strategic Planning

Fluent in Spanish

Team Building

- System Analysis and Design
- Networking and Data Communication
- Business Programming •
- Quantitative Analysis
- Managerial Accounting
- Operations Management

10/2020-08/2021

9/2020-Present