#### Sriman Kalam

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Currently looking for a summer internship between May 23rd and August 15th

#### Education - San Jose State University (June 2020- December 2023)

Currently, I am a Junior pursuing an undergraduate degree with a major in

Business/Management Information Systems at San Jose State University.

Current GPA: 3.45

### Skills

- Supply chain Management
- Well versed in customer interaction.
- Sales and Human resources management
- Proficiency in Microsoft Excel and Word
- Knowledge of Java and Python
- Excellent Team player with good attention to detail.
- Able to fluently speak four languages of English, Telugu, Hindi, and Japanese.

# **Professional Experience**

#### Jun 2022 – August 2022

Role: Management Intern

Institution: Kohls

Kohls is a department store retail chain that operates over 1100 stores across the country. It uses its in-house brands like Sonoma and LC Lauren Conrad to gain a competitive edge over other retail stores.

Responsibilities -

- Reviewed sales data to improve underperforming sections of the store.
- Integral part of creating a sales strategy for the upcoming holiday season.
- lead a store walk with the district manager and explained the changes we made to the store recently to adapt to the upcoming holiday inflow.
- Introduced Sephora to customers that were wary of the new brand.
- Help with supply chain constraints faced during the introduction of Sephora.

### October 2020 – May 2021

Role: Instructor

Institution: Mathnasium

Mathnasium is a math enrichment institution based in Los Angles and works with students nationwide. It allows students from kindergarten to high school to learn math at their own pace with their specialized curriculum based on their strengths and weaknesses.

Responsibilities -

- Assigning the appropriate syllabus to every student I worked with.
- Provide students with the necessary tools to tackle new topics.
- Help students with math concepts that were confusing to them in school.

### **Project Experience**

### July 2022 - Current

## Role: Vice-President of Marketing for AIESEC

AIESEC is a global platform for young people to explore and develop their leadership potential. It is a non-political, independent, not-for-profit organization run by students and recent graduates of institutions of higher education.

# Responsibilities -

- Initiate partnerships with other clubs to host joint events.
- Create a social media strategy to engage current members and interest potential applicants.
- Work with alumni and partner companies to host events about leadership, communication, and time management.