

# Shayan Sadeghi

San Jose, California 95120, Motivated and adaptable professional with a proven track record of excellence | 4156889082 | shayansadegh2005@gmail.com | [www.linkedin.com/in/shayan-sadeghi-05825225b](https://www.linkedin.com/in/shayan-sadeghi-05825225b)

## EDUCATION

### Bachelor of Business Administration BBA, Business Administration and Management/Economics

June 2027

San Jose State University, California, United States, 3.90

- Deans Scholar Award

### High School, Business

January 2023

High school or equivalent, San Jose, 3.97  
Pioneer High School

## SKILLS

- Consulting
  - Exceptional customer service
  - Coaching
  - Agenda planning
  - Sports Management
  - Recruitment
  - Task prioritization
- CRM: Sales Force
  - Advertising
  - Supplying and Marketing
  - Microsoft Workspace: Excel, Word Teams
  - Google Workspace: Docs, Sheets, Slides, Ads
  - Adobe: Photoshop, Premiere Pro Lightroom, Media Encoder
  - Project Management: Trello, Asana

## ACCOMPLISHMENTS

I managed to work 3 jobs while having a busy load of 19 units first year in college. Managing to keep a GPA above a 3.94 while securing the Dean's Scholar award and having top performance at each of jobs; shows top levels of multi-tasking and dedication to perfection

Websites

- [www.linkedin.com/in/shayansadeghi-05825225b](https://www.linkedin.com/in/shayansadeghi-05825225b)

## WORK HISTORY

### Sales Consultant, Platinum West Consulting, San Jose, CA

March 2025 - Present

- Modeled expert consulting services to drive sales growth through strategic planning, market analysis, and client relationship management.
- Develop tailored solutions to enhance business performance, optimize sales strategies, and improve overall operational efficiency. Collaborate with clients to identify opportunities, implement effective sales tactics, and achieve revenue targets.

### Coach, Arella sports, San Jose, United States

June 2024 - Present

- Served as a Sports Coach at Allera Sports, focused on skill development, teamwork, and sportsmanship for children aged anywhere from kindergarten to middle school
- My responsibilities include planning and conducting engaging practices, ensuring a safe and positive environment, and fostering a sense of community among players

### Business Owner, AWAKEN MX, San Jose, United States

June 2022 - Present

- Every piece in our collection is crafted with purpose, encouraging you to wake up to your potential and push beyond your limits
- Cultivated and strengthened lasting client relationships using strong issue resolution and dynamic communication skills

### Service, Subaru of America, San Jose, United States

June 2022 - Present

- Ensuring customer satisfaction through dedicated service!
- Explained diagnostic findings to customers and outlined repair or service options

### Server, Ziba Restaurant, San Jose, United States

June 2024 - November 2024

- Assured and was Responsible for guests having an enjoyable dining experience by greeting warmly, taking accurate orders, and delivering food and beverages promptly
- Check on guests throughout their meal to address any needs or concerns, process payments efficiently, and maintain a clean and organized dining area while collaborating with the kitchen

**Sales Associate**, Nordstrom, San Jose, United States

February 2024 - June 2024

- Responsibilities include actively engaging with customers to promote products, showcasing new arrivals, and meeting or exceeding sales targets
- Maintain a strong understanding of Nordstrom's merchandise, contribute to visual presentation and merchandising efforts, and assist with inventory management tasks

**Baker**, The Cheesecake Factory, San Jose, United

August 2023 - February 2024

- Entrusted with responsibilities involving expertly executing the recipes for a variety of baked goods, including iconic cheesecakes, cakes, and cookies, ensuring impeccable taste and presentation
- Meticulous attention to detail is key as you adhere to the company's strict standards for portion sizes and quality, contributing to the consistency that customers expect

**Host**, The Cheesecake Factory, United States

April 2023 - February 2024

- As a host, you'll greet guests at the door, determine where they'd like to sit and guide them to their table while making casual conversation
- When we're on a wait, you'll quote an accurate wait time and encourage guests to browse our iconic menu or beautiful bakery case, answering any questions they may have

**Associate**, CUTCO Cutlery, San Jose, United States

May 2023 - August 2023

- Setting appointments with potential customers through personal contacts and referrals
- Presenting Cutco products to prospective customers and writing up customer orders

**Associate**, In-N-Out Burger, San Jose, United States

January 2022 - September 2022

- Managed long 6-8 hour shifts either inside or outside working either on making food or customer service with taking orders and ensuring satisfaction
- Responsible for operation of store equipment such as slicers, computer terminals, fryers, grills, etc

**Swimming Instructor**, YMCA of the USA (National Resource Office), San Jose, United States

June 2018 - August 2018

- Teaching babies, kids, and adults proper water safety and swimming techniques to become proficient swimmers
- Responsible for creating a safe and fun environment for their students to learn and grow

**VOLUNTEERING**

hundreds of hours as a tutor and swimming teacher in high school.

Volunteering at Catholic Church

Volunteering at Food Drives

**PROJECT EXPERIENCE**

**Recruitment**, Persian Student Association

- Recruited a large number of students to join the Persian Student Association (PSA) at San Jose State University, growing campus engagement and membership.
- Set up informational tables at major SJSU events such as club fairs, orientation days, and cultural festivals to introduce PSA to new and returning students.