

Zeyn Zeynelabidin

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SUMMARY OF QUALIFICATIONS

Focused on developing innovative solutions through use of technologies as a General Manager.

In depth problem-solving skills and knowledge of computer networks to improve organizational efficiency.

Experience with technologies, software, and system management as an General Manager.

Forward-thinking organization values innovation by leveraging expertise in strategy development and network administration.

Strong communication skills in order to provide effective leadership within certain departments as a General Manager.

EDUCATION

B.S., MIS

May 2025

San Jose State University, San Jose, CA, GPA: 3.85

Coursework: Management Information Systems, C++, Python.

- Data Analysis: Developed proficiency in data analysis techniques using C++ and Python, including data manipulation and visualization.
- Project Management: Gained project management skills and expertise in coordinating and executing plumbing projects.
- Business Management: Explored principles of business management, enhancing skills in strategic planning and organizational leadership.
- Spreadsheet Proficiency: Proficient in Google Sheets and Excel, utilizing these tools for data analysis and reporting.

WORK EXPERIENCE

General Manager, USA Leak Detector/ Plumbing, Hayward, CA

July 2022 - Present

- Coordinating and overseeing repairs, and addressing technical issues promptly to minimize downtime by at least 15%.
- Recruiting and training 10+ new employees, fostering a cohesive and high-performing team.
- Assigning team members' duties, ensuring 100% efforts in proper task allocation and performance evaluations.
- Developing and implementing over 25 training programs to enhance team members' skills and product knowledge.
- Conducting in-depth data analysis using tools such as Excel to extract valuable insights.
- Leveraging data-driven insights to create and execute business strategies, resulting in 9% substantial growth and increased sales revenue.
- Utilizing a 1 year market research and competitive analysis to identify market trends and opportunities.
- Demonstrating communication skills through clear and concise verbal and written communication with use of abstract 2 presentations at end of each projects .
- Conducting 25+ meetings in order to discuss and resolve business issues, strategize business ideas, organize projects, calculate data analysis, and foresee future projects.

ABILITIES AND SKILLS

- English (Native), Arabic (Native), Turkish (Native)
- Programming Languages (C++, Python)
- Machine Learning
- Network Administration
- Time Management
- Project Management
- Quick Learner
- Team Leader
- Public Speaking
- Adaptability

RESEARCH WORK

Project/Research, USA Leak Detector

July 2022 - Present

- Filled modern gaps in plumbing and proposed new copper L type lines are certified for underground extending from city meters to shut off valve near properties, raising sales by 5% in a span of 1 year
- Converted 350+ leads through calls, emails, and networking events with professional management skills; scheduled and attended presentations and created presentations, resulting in sales of \$450k in a span of 1 year